



At Unibap Space Solutions, we innovate and manufacture edge computing hardware, software and services for intelligent space missions. Our solutions enhance real-time surveillance and high-speed communication, and make every space operation more agile, cost-efficient and sustainable.

Customer Project Manager

About the job

As a Customer Project Manager, you are the primary point of contact for our customers and partners. You are responsible for managing relationships and driving project execution in alignment with the company's strategic goals. The tasks also include supporting documentation and compliance with what we offer our customers and partners, coordinate internal and external meetings, and help with prioritizing customer support requests. You also lead, administrate, and oversee customer engineering projects, ensuring successful delivery from initiation to invoicing.

Main responsibilities

- **Customer & Project Management:**
Managing customer relationships and leading customer engineering projects, ensuring alignment with compliance to contracts, customer expectations and company objectives throughout the project lifecycle.
- **Project Coordination & Risk Management:**
Plan and coordinate resources together with the support and tech teams regarding customer requests and sales support. Monitor project progress and proactively identify and mitigate risks to ensure smooth execution. Ensure deliveries to customers.
- **Stakeholder Communication:**
Maintain clear and effective communication and reporting with all stakeholders, including customers, internal teams, and management, to ensure transparency and alignment. Manage change-requests and reporting status of projects.
- **Tendering & Budget Control:**
Participate in tendering and quotation processes, ensuring that project proposals are competitive and feasible. Monitor budgets and timelines to ensure projects and customer deliveries are on time and within scope.

Experience and skills

- **Skill requirements**
Some experience of customer management and/or technical sales

Technical background within hardware and/or software

- **Skills considered beneficial**

Experience from the space industry is considered a strong merit

- **Other requirements**

Fluent in English

Good command of Swedish language

The position is placed internally with us, but some of the assignments we carry out for our customers may require placement in a security class. This means that in such cases you will need to undergo a security clearance with a register check in accordance with the Security Protection Act (Säkerhetsskyddslagen (2018:585)). For some assignments, Swedish citizenship may also be a requirement from the client.

About you

We believe you are friendly and service-minded with integrity. You are an organized person who is not afraid of handling conflicts. You can manage and handle expectations from both customers/partners and from colleagues within the organisation. This position requires flexibility and ability to answer questions and requests diligently and with haste. This includes having meetings online with customers from across the globe.


Your background is likely to be in technical sales, project management or similar from either hardware technology or software, preferably both.

You do not mind helping with all sorts of tasks, together with your colleagues, to perform successful projects and deliver high-quality products and services.


Why join us?


At Unibap, we value innovation, collaboration, and the pursuit of excellence. You will have the opportunity to make a significant impact in a supportive, flexible and engaging environment with room to grow.

As an employee of Unibap Space Solutions AB, you can enjoy a benefit package that includes the following:


 30 days of vacation each year

 A comprehensive technical career for personal growth

 ITP1-equivalent occupational pension

 Extensive insurance package including private healthcare and medical checkups

 Yearly wellness allowance

 Generous parental leave

How to apply:

If you're ready to take your career to the next level, apply by sending your resumé to jobs@unibap.com

Join us and be part of something great!